

DIVISION OF SECURITIES AND RETAIL FRANCHISING

The Division of Securities and Retail Franchising of the State Corporation Commission is charged with the administration of the following laws:

Virginia Securities Act (known as the "Blue Sky" Law), Virginia Code §§ 13.1-501 through 13.1-527.3.

Virginia Trademark and Service Mark Act, Virginia Code §§ 59.1-92.1 through 59.1-92.21.

Virginia Retail Franchising Act, Virginia Code §§ 13.1-557 through 13.1-574.

Summary of 2017 Activities

UNDER THE VIRGINIA SECURITIES ACT:

11	agent of issuer registrations and renewals denied, withdrawn, or terminated
21	securities registrations approved
10	securities registrations denied, withdrawn, or terminated
1	exemption notice filings for federal-covered securities denied, withdrawn, or terminated
3,026	investment company notice filings originals and renewals accepted
270	investment company notice filings originals and renewals denied, withdrawn, or terminated
62	exemptions from registration approved
1	exemptions from registration denied, withdrawn, or terminated
2663	exemption notice filings for federal-covered securities accepted
3,951	broker-dealer registrations and renewals approved
152	broker-dealer registrations and renewals denied, withdrawn, or terminated
28	broker-dealer audits completed
232,126	broker-dealer agent registrations and renewals approved
35,675	broker-dealer agent registrations and renewals denied, withdrawn, or terminated
16	investment advisor eras approved
159	investment advisor other amendments approved
34	investment advisor other amendments denied, withdrawn, or terminated
6,658	investment advisor registrations, renewals, and amendments approved
260	investment advisor registrations, renewals, and amendments denied, withdrawn, or terminated
85	investment advisor audits completed
813	audit violation deficiencies resolved
16,692	investment advisor representative registrations and renewals approved
2,505	investment advisor representative registrations and renewals denied, withdrawn, or terminated
66	agent of issuer registrations and renewals approved
91	investigations completed

UNDER THE VIRGINIA TRADEMARK AND SERVICE MARK ACT:

793	trademarks and/or service marks approved, renewed, or assigned
426	trademarks and/or service marks denied, abandoned, expired, or withdrawn

UNDER THE VIRGINIA RETAIL FRANCHISING ACT:

1,939	franchise registrations, renewals, or post-effective amendments approved
392	franchise registrations, renewals, or post-effective amendments denied, withdrawn, non-renewed, or terminated
26	investigations completed

ORDERS, JUDGMENTS AND SETTLEMENTS:

9	orders granting exemptions and/or official interpretations
0	orders filing and/or canceling surety bonds
45	orders for subpoena of records by banks, corporations, and individuals
3	orders of show cause
20	judgments of compromise and settlement
17	final orders and/or judgments
0	temporary injunctions
3	special supervision

TELEPHONE CALLS, E-MAILS AND COMPLAINTS:

4	investigation general inquiry calls/e-mails
632	calls/e-mails regarding pending investigations
179	enforcement general inquiry calls/e-mails
1,948	calls/e-mails regarding pending enforcements
536	calls/e-mails regarding pending registrations
20,576	registration general inquiry calls/e-mails

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544	calls/e-mails regarding pending audits
49	audit general inquiry calls/e-mails
7,171	examination general inquiry calls/e-mails
230	calls/e-mails regarding pending examinations
121	complaints resulting in investigations
22	complaints referred
14	complaints with no authority to investigate
10	complaints with no violation of Securities or Retail Franchising Acts

COMPARISON OF FEES COLLECTED BY THE DIVISION OF SECURITIES AND RETAIL FRANCHISING FOR THE YEARS ENDING DECEMBER 31, 2016, AND DECEMBER 31, 2017.

	<u>2016</u>	<u>2017</u>	<u>Increase or (Decrease)</u>
Securities Act	\$10,331,484.15	\$12,705,942.27	\$2,374,458.12
Retail Franchising Act	\$545,450.00	\$550,150.00	\$4,700.00
Trademarks-Service Marks	\$28,410.00	\$30,030.00	\$1,620.00
Penalties	\$200,314.00	\$145,900.00	(\$54,414.00)
Cost of Investigations	<u>\$62,000.00</u>	<u>\$56,595.38</u>	<u>(\$5,404.62)</u>
Total	\$11,167,658.15	\$13,488,617.65	\$2,320,959.50